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Germany

Att.: Marcus Hopp
Tel.: +49 2162 93391-18
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DATE: 15-avr-09

Your reference No. :
Our Quotation No. : Q20090064
Contact person : Mr. Regis Houllier
Tel: +33 3 22 54 83 47
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Email: r.houllier.ly@eu.azbil.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	Control Valve	AGVM type Replacement: R-9KC07-41-010	1		1 147,00	12
2	Control Valve	AGVM type Replacement: R-9KC07-41-020	1		1 147,00	12
3	Control Valve	ACP type Replacement: R-9KC07-41-010	1		3 817,00	12
				Total	EURO	6 111,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	6 111,00
				VAT 21%	EURO	
				Total	EURO	6 111,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director
Product Division